

# Journey Map: Service Providers (Large Scale)

**Main strengths:** Focused services; clarity of mission/vision; staff in place

**Main pain points:** need to secure funding based on numbers, not qualitative measures; struggle with management goals vs. staff goals; lack of robust volunteer management; duplication of services among organizations

	MISSION	COORDINATION	SERVICE PROVISION	POST-PROVISION
DOING	<p>Gaal-setting</p> <p>Administrative</p>	<p>Receiving government funding (b/w several orgs who are spread thin)</p> <p><b>Not using volunteer database;</b> usually outdated, don't meet their specific needs in that moment; no volunteer coordinator to figure out best matches and front line workers aren't trained to find volunteerings</p>	<p>Counting # of clients given any services whatsoever for funding; <b>not evaluating quality of fit of service given since this is not considered for funding</b></p> <p>Answering phone calls from newcomers</p> <p>Using computer to interace with donors</p> <p><b>TOOL:</b> Can provide some qualitative QA via reviews</p> <p><b>TOOL:</b> Streamlines communication w/donors</p>	<p>Cycle continues</p> <p>Poor distribution of management, focus pivoted towards taking advantage of numbers for sake of applicable funding</p>
THINKING	<p><b>How do we build trust and transparency with our community?</b></p> <p>We want to publicize our actions, but people aren't going to trust us.</p>	<p>People are calling with questions that I don't have answers to. I'll write their name down but who is going to read this anyway? <b>We're too busy to deal with this.</b></p> <p><b>We need specific skills</b> e.g. Arabic/Kurdish translation, drivers, volunteer management, people who can work with kids, people who can lift boxes</p>	<p>We want affiliations to ascertain the legitimacy of the organization</p> <p><b>"We need to present a good public image"</b></p> <p><b>TOOL:</b> Provides easy volunteer management through filtered search by skills</p>	<p><b>"We're doing a good job, but no one is recognizing our work"</b></p> <p>"We're being swallowed by other reputable organizations"</p> <p><b>PAIN POINT:</b> How can we encourage SPs to use tool, when they are already concerned about competitiveness w/orgs?</p>
FEELING	<p>We are overwhelmed by responses and <b>can't respond to people online anymore</b>, they need to come in person.</p>	<p><b>Frustrated with phone calls asking for services we don't offer</b> that we're receiving just because we are more prominent than other orgs</p>	<p>Frustrated with management priorities that may not match the needs of clientele</p> <p>Don't have time to train new workers due to ramp-up in crisis scenario</p> <p><b>TOOL:</b> Can provide an easy means of publicizing services &amp; work done for newcomers &amp; general public to build trust/legitimacy, reduce # of requests for services not offered</p>	<p>Worried that new organizations might take our funding away</p> <p>Frustrated by gaps e.g. <b>we are given money to offer a service but not money to promote it</b></p>